

# How to get Two Million Tons of RCN from origin to processing in good quality and reliably?

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# Problems facing the RCN trade

- Climate variations
- Pre-harvest care
- Premature harvesting
- Farm storage conditions
- Post-harvest handling
- Road transport infrastructure
- Warehousing
- Pre-finance risks
- Moisture control
- Quality variations
- Mixing of origins
- Mixing of old and new crop
- Port Infrastructure
- Vessel schedules
- Duties, Levies, Taxes, Statutory compliances

Etc...Etc...Etc...

- Empty container availability
- Container shutouts
- Vessel cancellations
- Exchange rate risks
- Political interference
- Quality deterioration
- Contract performance
- Claim settlements
- Survey Disputes
- Transit damage
- Market fluctuations
- Kernel colour and taste
- Pesticide residue
- Halogen taints
- Certificates and Document discrepancies

